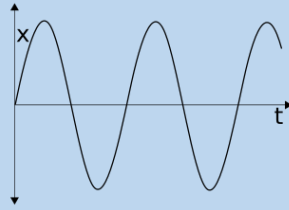


Swings and Roundabouts



Oliver Miles looks at some of the positives in making your move this Autumn

Now that Autumn and the final negotiations on leaving the EU are approaching, some will cite Brexit as the reason for making the decision that now is not the right time to be selling or buying property. Some will be offering this as advice. But what good will a delay achieve? We currently have a vibrant buyer's market, and waiting for the outcome of Brexit could create a challenging market for sellers.

So many from our cities are moving to places with like-minded and inviting communities, good schools, excellent properties, sea and countryside, manageable road and rail communications, and altogether less stress and an improved lifestyle. Does this ring a bell? Our suggestion is that this helps to fuel a strong market. We know that the market is price sensitive at the moment, with the recent sell-high, buy-high scenario back peddling to a sell-lower, buy-lower cycle. It follows then that what you win on the swings you often lose on the roundabouts.

The majority of those considering a move are not investors seeking second or third property but are looking to find their permanent home. If you need to move or want to move now, don't be put off by the uncertainty of Brexit!

Holiday makers have gone home, and the children are back at school. Be positive and make that move along with the swings and the roundabouts!

